



## ActewAGL Solar Installation

*“Opening that first bill really made it all worthwhile. The deduction that we saw straight away is just so great and that’s going to help us reinvest back into the store. We are really pleased where we are now with our solution.”*

Daniel Raad  
The Cook Grocer

The Cook Grocer has been integral to the local community for over 20 years. Owned by the Raad family, the business is managed by Daniel, who shares a particular passion for helping the local community, supporting local vendors and providing an experience for those who shop in his family-owned store.

“We sponsor local schools, support local jobs as well as the producers and retailers in our local community, giving them a space to showcase and sell their wares in a retail format.”

“We’re really proud here at The Cook Grocer for our commitment to hiring kids from the local area. We’ve never had to advertise for a role within our

20 years of operating the store, which is fantastic,” shares Daniel.

“A lot of people want to work here; it’s a great first job and a great stepping stone to other employment. Also, giving back to our producers, giving them a retail space to sell their products, is something we’re really proud of.”

With sustainability and the transition to clean energy a key priority for the business and local community, The Cook Grocer sought ways to support the environment, be more energy-efficient and reduce their electricity bills – leading Daniel to explore solar energy solutions for the business.

## The Solution

"I initially approached ActewAGL in 2016 about wanting to install solar panels, and since then, it's been great dealing with ActewAGL & SolarHub. From the moment I contacted them to when we finally signed on the dotted line, it was around five years, and they were incredibly patient with me throughout the entire process."

The primary challenge the business faced before installing the rooftop solar system was the condition of the store's roof, which needed extensive repairs before the solar panels could be installed.

"Our main concern was fixing our roof, and we also needed to ensure the roof's orientations and space were optimal for solar installation," noted Daniel. "Once we made all the repairs, our roof space really lent itself for those panels, and we face north, which is the best solution for the sun hitting the panels."

## The Results

The reduction in their bills from this rooftop solar system will mean that it pays for itself in energy savings in approximately 4 years.

*"It's just so pleasing to see the results we're seeing. We're proud of what we've done and achieved."*

Daniel strongly encourages other small business owners interested in making the switch to review case studies of similar businesses to theirs.

"Look at other case studies that have been implemented previously in a similar situation as their own," Daniel advises.

"That could offer some valuable insight into their decision-making progress. That's what I did with ActewAGL and SolarHub."

## Finance

Cook Grocer took advantage of ActewAGL's interest-free repayment plan and have now fully paid off the solar system within their energy bill.

ActewAGL's commitment to fostering a sustainable future shines through its energy solutions for local businesses such as The Cook Grocer, ensuring the community can LIVE a Good Life now and into the future.

*"The interest-free payment plan was great because some business owners may not be able to afford the capital outlay,"*

Daniel Raad  
The Cook Grocer



**4yr ROI payback**

from savings made  
on energy bills

**60kW**

rooftop solar with  
ActewAGL Energy Solutions

**\$531,181**

is the forecasted approximate  
savings after 25 years\*

To save on operating costs and emissions, contact the local ActewAGL Energy Solutions team today on 1800 572 121.

Visit [actewagl.com.au](http://actewagl.com.au) for more case studies on how ActewAGL has helped local businesses save on operational costs.